

Message Text

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MERIDA

MONTERRY

NUEVO LAREDO

TIJUANA

C O N F I D E N T I A L MEXICO 0709

LIMDIS

E.O. 11652: GDS

TAGS: ETRD, EFIN, MX, PFOR

SUBJECT: ECHEVERRIA MEETING WITH U.S. BUSINESSMEN AND

REMARKS AS TO MEXICO'S POLITICAL FUTURE

REF: MEXICO 567

1. DURING THE MEETING WHICH TOOK PLACE ON JANUARY 18, THE STRESS WAS ON WELCOMING FOREIGN, AND PARTICULARLY AMERICAN, PRIVATE INVESTMENT WITH THE PRESIDENT ALMOST EXHORTING THE BUSINESSMEN TO INVEST MORE, SUGGESTING THAT IF THEY HAD SUCH PLANS FOR INVESTMENT THEY PUT THEM INTO EFFECT PRIOR TO OCTOBER 1975, HIS RATIONALE BEING THAT BY THAT DATE THE NEW CANDIDATE FOR THE PRESIDENCY WOULD BE ANNOUNCED AND IT WOULD BE WELL TO HAVE INVESTMENT PLANS FIRMED UP BEFORE THE POLITICAL EXIGENCIES OF THE CAMPAIGN COMMENCED.

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2. I HAD THE OPPORTUNITY FOR A PRIVATE CONVERSATION WITH

THE PRESIDENT DURING THE COURSE OF THE LUNCHEON AND OBSERVED THAT HIS STRESS ON THE NEED TO MAKE INVESTMENTS PRIOR TO THE ANNOUNCEMENT OF THE NEW CANDIDATE COULD GIVE RISE TO SOME SPECULATION AS TO THE POLITICAL ORIENTATION OF THE LATTER. THE PRESIDENT SAID THAT HE COULD ASSURE ME THAT THE NEW CANDIDATE WOULD BE A VERY WELL-BALANCED PERSON, BETTER PREPARED FOR HIS TASK THAN ECHEVERRIA HIMSELF, WOULD FOLLOW A CENTRIST POLICY AND WOULD BASE HIS MODE OF OPERATION ON OPEN CONTACT WITH ALL CURRENTS OF POLITICAL AND ECONOMIC LIFE THROUGH A CONTINUATION OF THE TRIPARTITE CONSULTATION SYSTEM, WHICH INCLUDES REPRESENTATIVES OF PRIVATE INVESTMENT, LABOR GROUPS AS WELL AS GOVERNMENT. WITH A CERTAIN EBULLIENCE, HE REPEATEDLY STRESSED THAT HIS SUCCESSOR WOULD BE GIVEN BETTER THAN HE HIMSELF AND WOULD GIVE GREAT SATISFACTION TO PUBLIC OPINION BOTH IN MEXICO AND ABROAD WHEN HIS NAME BECAME KNOWN. HE STRESSED, HOWEVER, THAT ONCE THE NAME WAS KNOWN THE CAMPAIGN WOULD BEGIN IN FULL FORCE, AND ITS POLITICAL EXIGENCIES WOULD REQUIRE STATEMENTS AND ATTITUDES WHICH MIGHT MAKE IT MORE DIFFICULT TO PROCEED WITH MAKING FOREIGN INVESTMENT ARRANGEMENTS IN A CALM AND APOLITICAL MANNER. HE STRESSED, HOWEVER, THAT THE MEXICAN POLITICAL SYSTEM PROVIDES CONTINUITY AND STABILITY, AND THUS COMMITMENTS MADE COULD BE HONORED FOR AT LEAST TEN OR FIFTEEN YEARS IN THE FUTURE, UNLIKE THE SITUATION IN MANY COUNTRIES OF LATIN AMERICA. I INTERPRETED THIS TO MEAN THAT ONCE THE BOMBAST OF THE CAMPAIGN WAS OVER, THE CLIMATE FOR FOREIGN INVESTMENT WOULD BE AT LEAST AS GOOD AS IT IS NOW BUT THAT IT WOULD BE DIFFICULT TO MAKE PUBLIC FOREIGN INVESTMENT COMMITMENTS DURING THE ACTUAL CAMPAIGN PERIOD.

3. THE PRESIDENT'S COMMENTS ON HIS SUCCESSOR WERE REASSURING, ALTHOUGH SOMEWHAT DELPHIC. (ONE INDICATION OF HOW THE WIND MAY BE BLOWING IS THE REPORT THAT FAUSTO ZAPATA, ONE OF THE PRESIDENT'S CLOSEST COLLABORATORS, IS RUNNING THE PRI CAMPAIGN OF MINISTER OF THE PRESIDENCY, HUGO CERVANTES DEL RIO, BUT THIS MAY BE NOTHING MORE THAN THE FACT THAT BOTH OF THEM ARE ON THE SAME TEAM
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IN THE PRESIDENCIA.)

4. I HAVE JUST RETURNED FROM A VISIT TO THE CG AT MONTERREY WHERE I HAD AN OPPORTUNITY TO MEET WITH LEADING AMERICAN AND MEXICAN BUSINESSMEN. LATTER, WHO ARE RATHER CONSERVATIVELY ORIENTED AND RATHER ANTI-ECHEVERRIA, FELT THAT PRESIDENT'S OWN FINAL DECISION AS TO SUCCESSOR WOULD NOT BE MADE UNTIL LAST MOMENT AND IT WOULD DEPEND ON POLITICAL

PRESSURES AT THAT TIME. WHILE BUSINESS GROUP WAS ENCOURAGED
BY PRESIDENT'S JANUARY 18 MEETING WITH U.S. BUSINESS LEADERS,
THE MEXICANS WARNED THAT IT MIGHT BE MERELY A TACTIC TO
STILL CRITICISM FROM THE PRIVATE SECTOR, THUS PERMITTING
ECHEVERRIA TO MAKE OTHER MORE TANGIBLE GESTURES TOWARDS
THE LEFT DURING ENSUING MONTHS. BOTH COMMUNITIES FELT,
HOWEVER, THAT MEETING WAS POSITIVE IN ITS EFFECT AND
THAT PRESIDENT'S REMARKS AS TO IMPORTANCE OF PRIVATE
SECTOR INVESTMENTS, MADE BEFORE SUCH A LARGE AND
IMPORTANT GROUP, COULD NOT BE READILY IGNORED.
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